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# Wholesale Policies



LAURA ZINDEL DESIGN  
VERMONT

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First order minimum \$800. No minimum on re-orders. Credit card Payment in full is required for all first and international orders.

We offer Net 30 terms for reorders placed within 9-months of your first order. A packing slip will be included with your shipment and your final invoice with shipping and handling costs will be e-mailed to you.

Payment by check will be required within 30 days unless you would like to keep a credit card on file that will be billed at the end of the 30-day cycle. Failure to pay within 30 days will void further Net 30 terms.

## SHIPPING

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All orders are shipped via FedEx.

A 5% handling charge plus FedEx shipping fees are added to all orders.

All orders are insured during shipping from our door to yours. Please check your order carefully for any damage that may have occurred during shipment when your packages arrive. Damage must be reported to us within 7 days of delivery. We will replace damaged item(s) or credit your account.

## SHIP DATES

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All Laura Zindel ceramic products are handmade to order. We do not carry stock. When your order is placed you will be sent a sales order and given a ship date. Please note that orders can take 2-10 weeks for delivery depending on our production schedule.

Priority is given to established accounts during the fourth quarter. Our schedule fills very quickly at this time and placing

your orders by early August will help to insure that we will be able to schedule and fulfill your order for fall/holiday.

We appreciate your understanding of our handmade process and the time that it takes to get your products to you.

## ZIP CODE PROTECTION

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We offer zip code protection for your account for as long as you continue to order our products. In the event that we have a conflict with your address and you have not ordered within a 9-month period, you will be contacted with the option to renew your account.

## WEB SITE POLICY

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If you are planning on selling our products through your online store, you must provide your own photography and sell only products that you stock. You cannot sell our work on third party websites such as Amazon, Etsy, Ebay, etc.

## PRICING

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We suggest a 2.2 mark-up to wholesale price to cover the price of your shipping and handling. A price list will be provided with wholesale and MSRP.

## DESIGNERS

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Wholesale accounts are available to designers if they have a brick and mortar store or retail showroom to stock our products. All other designer accounts will be given a 20% discount for orders of \$800.00 or more.

## REQUIREMENTS

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- Store Name and physical address
- Owner/buyer name
- Website address
- Photos of store interior and exterior
- Store billing address
- Store shipping address
- Store phone number
- EIN number
- Email address

Laura Zindel Design wholesale accounts are given at our discretion to stores that fit our brand and products. We will work carefully with you to maintain the exclusivity of our products in your area.

You may only sell our work at the address of the store on your account. If you wish to sell our products at more than one location you must open an account for each store location.

We do not use reps and our products may only be purchased wholesale directly from Laura Zindel Design.